

PRICE QUOTES

Item Description: RO Membranes

Freight Included:

#1 VENDOR NAME:	Falcon Water	QUOTE #:	
ADDRESS:	Conroe, TX	FREIGHT:	
PHONE #:		PRICE QUOTED:	\$155,250 @ \$621 ea
FAX #:			

#2 VENDOR NAME:	Water Tech	QUOTE #:	
ADDRESS:	McAlester, OK	FREIGHT:	
PHONE #:		PRICE QUOTED:	\$183,000 @ \$732 ea
FAX #:			

#3 VENDOR NAME:	Hiplains Filtration	QUOTE #:	
ADDRESS:	Pampa, TX	FREIGHT:	
PHONE #:		PRICE QUOTED:	\$136,765 @ \$547.06 ea
FAX #:			

SELECTED VENDOR

Vendor: Hiplains Filtration

Quote #: _____

Work Order #: _____

Date of Quote: 05/31/2024

Total Amount: \$136,765

Reason for Selected Vendor: All components are identical, comes down price and lead time. Hiplains has a 10-14 day lead time, and offered free delivery of the membranes.

Signature: Robert Stewart



2112 Airport Rd.
Conroe, TX 77301



(562) 981-4921



vikram@falconwatertx.com



05 30 2024

City of Clinton, Oklahoma

Kind of attention, Mr. Robert Stewart

Subject Reverse Osmosis Membrane sales bid and service

Robert ,

Good morning and thank you for your time on the phone earlier.

And brief description of your utility and challenges with the reverse osmosis units at your location as well your interest in getting quotes for Toray 720 D 400 Membranes.

Our best price for supply 250 membranes is 621 Ea .

250x621= \$155250.00

Price basis is payment upon delivery.

There is a standard three-year warranty, on the Toray which is attached along with this quote . Will be passed to the City .

In addition, as discussed, We can offer R.O. optimization services for reverse osmosis systems plus payment basis is time and material can present rates for approval at the time of purchase order.

This includes but not limited to onsite visits , CIP support, and modification replacement of pressure vessels, interconnecting, piping palms, etc.



2112 Airport Rd.
Conroe, TX 77301

(562) 981-4921

vikram@falconwatertx.com



Recalibration of instruments and control.

Analysis of scaling and fouling and implementation of measures chemical mechanical and running sequence to help increase the run time duration .

Off site reverse osmosis membrane, which is specialized to restore membrane performance if it is not coming back by CIP at site.

Our charges for offsite cleaning , pre and post testing , sealing preserving are \$ 180 .00 Ea.

Certain services are included including monitoring at start up at 1800 a day charge and looking at monthly trending of data up to 10 hours .

We have the ability to recycle the membranes coming out of your system and can write you a check for salvage value of membranes based on their condition that we can assess at our Ro Membrane test and cleaning location at Conroe Texas .

Also have access to upto 500 gpm RO trailers that can be mobilized as a back up against 6 month contracts .

Best regards

A handwritten signature in black ink, appearing to read "Vikram Khanna".

Vikram Khanna

Falcon Water Tech of Texas Llc

2112 Airport Road

Conroe Tx 77301



McAlester Division - 4103 Hwy 31 West - McAlester, OK - 74502 - 918-423-4345 - 800-256-3345 - cleanwater@watertechinc.net

Clinton, Oklahoma
29 May 2024

Subject: R.O. Membranes
Attn: Robert Stewart

Robert,

Thank you for your interest in purchasing new membranes for the reverse osmosis units. Per your request, we are providing a quote for Toray 720D-400 membranes.

Unit price: \$732
Quantity: 250
Total = \$183,000*

You will receive services to support the membranes and the City of Clinton. The goal for membrane service is to increase longevity. Below are a few services that can be utilized when purchasing membranes from Water Tech.

- Monthly service and data trending on the ROs (included)
 - Pressure and conductivity monitoring
 - Water analyses
- RO system troubleshooting (included)
- Water reclaim projects to meet sustainability initiatives (included)
- Offsite Membrane Cleaning (\$220/membrane)
 - This process entails shipping to an off-site rehabilitation facility, where the membranes are professionally cleaned and come back “like new”.
 - Recommend doing this annually or bi-annually to increase longevity.

We have experts and resources across the country that can help support the ROs. We're excited for the opportunity and look forward to working with you.

Let us know if you have any comments, questions, or concerns.

Sincerely,

Jonathan Daniels
Account Manager
405-434-4453

*Freight not included

Stewart, Robert

From:
Sent: Quote TM720D-400
To:
Subject:

Robert,

Attached is the pricing that we have for Inframark on the TM720D-400. If you need anything further or have any questions feel free to reach out to me.



Part Number	Qty	Price Each	Ext Price	Lead Time
TM720D-400	250	\$547.06	\$136,765.00	10-14 Days

*Prices do not include shipping