



## Agenda Commentary

**Item Title/ Subject:** Surplus of unit 4, totaling by insurance of unit 10, & purchasing a new command vehicle

**Staff Source:** Brett Russell

**History/Background Information:** The fire departments command vehicles are as follows:

2003 Ford F150 - Totaled from a accident on the fire west of town by the hospital

2005 Chevy Tahoe- purchased from OHP motor pool division this unit is worn out and not functioning properly.

2007 Ford F150: This truck will be moved from the chiefs vehicle to the station vehicle

We would ask to purchase a new command vehicle for the fire station.

We received quotes from McKinsey Ford as well as Dusty Ballard:

State Bid price on 1/2 ton Ford F150 crew cab:	\$35,145
McKinsey Ford's price	\$32,100
State Bide price on 1/2 ton Chevy 1500 crew cab:	\$36,000
Dusty Ballard price	\$38,194.94

Mckinsey Ford came in under state bid price and provided more useful options on the truck.

I would recommend purchasing the Ford unit and the following is the total pricing to get the truck ready to put into service.

Truck	\$32,164.36
Shell & boxes	\$3600.00
Lights, sirens, radios and lettering	\$9300.00
Total	\$45,064.36

VIRTC1DP

CNGP530

VEHICLE ORDER CONFIRMATION

05/29/18 15:

==>

Dealer: F

2018 F-150

Page: 1

Order No: 8888 Priority: H2 Ord FIN: QE272 Order Type: 5B Price Level

Ord PEP: 300A Cust/Flt Name: CLINTON FIRE PO Number:

	RETAIL		RETAIL
W1E F150 4X4 CREW	\$44310	16G VINYL FLR COVER	NC
157" WHEELBASE		18B BLK PLAT BDS	250
PQ RACE RED		53B CLASS IV HITCH	95
M PREM CLOTH		55A FX4 OFF ROAD	770
G MED EARTH GRAY		.SKID PLATES	
300A EQUIP GRP		655 EXT RANGE TANK	445
.XLT SERIES		794 PRICE CONCESSN	
.17" SILVER ALUM			
995 5.0L V8 FFV ENG	NC	TOTAL BASE AND OPTIONS	47510
44G ELEC 10-SPDAUTO		TOTAL	47510
.265/70R-17		*THIS IS NOT AN INVOICE*	
XL3 3.31 ELEC LOCK	NC	*TOTAL PRICE EXCLUDES COMP PR	
7050# GVWR			
JOB #2 ORDER		* MORE ORDER INFO NEXT PAGE *	
FRT LICENSE BKT	NC	F8=Next	

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F9=View Trailers

S006 - MORE DATA IS AVAILABLE.

QC06

V1DP0274

Bid Total

\$ 32,164.36

VIRTC1DP 

CNGP530  
==>

VEHICLE ORDER CONFIRMATION  
2018 F-150

05/29/18 15:  
Dealer: F  
Page: 2

Order No: 8888 Priority: H2 Ord FIN: QE272 Order Type: 5B Price Level  
Ord PEP: 300A Cust/Flt Name: CLINTON FIRE PO Number:

RETAIL

RETAIL

REMARKS TRAILER

91V 110V/400W 200  
942 DAY RUN LIGHTS 45  
FLEX FUEL  
SP DLR ACCT ADJ  
SP FLT ACCT CR  
FUEL CHARGE  
B4A NET INV FLT OPT NC  
DEST AND DELIV 1395

TOTAL BASE AND OPTIONS 47510  
TOTAL 47510

\*THIS IS NOT AN INVOICE\*  
\*TOTAL PRICE EXCLUDES COMP PR

F1=Help F2=Return to Order  
F4=Submit F5=Add to Library

F7=Prev  
F3/F12=Veh Ord Menu  
F9=View Trailers

**S099 - PRESS F4 TO SUBMIT**

QC06

V1DP0274

Category #25101507

Dealer Name: ENGLAND FORD, INC.

Make Bidding: FORD

1/2 Ton Truck Crew Cab

Model Bidding: F150

Item # 100009315

Model Code: W1C

Body & Chassis	Minimum Req.	Enter Vehicle Specification and Manufacturer Option Codes
Gross Vehicle Weight Rating	6400 # GVW	6800# GVWR
Wheelbase/CA	List	145" WHEELBASE
Extended Cab Bed Length	Standard Bed - 6 1/2'	N/A
Crew Cab Bed Length	Standard Bed - 5 1/2'	5 1/2' BED
<b>Engine</b>		
Engine Type ( Cylinder/Liter	8 Cyl/ List Liter/HP/Specs	5.0L V8 FFV ENGINE/385/387 995
Alternate Fuel Engine	List Type	FLEX FUEL
<b>Transmission</b>		
Automatic - Two Wheel Drive	Automatic/List Type	10-SPD ELEC AUTOMATIC 44g
<b>Drive Axle</b>		
Primary Drive Axle	Rear Wheel Drive	REAR WHEEL DRIVE
Differential Type/Ratio	Req / List Ratio	3.15 REG AXLE X15
<b>Electrical</b>		
Alternator/Min (amps)	Mfg. Std. List Size	TBD
Battery min. (CCA)	Mfg. Std. List Size	TBD
<b>Fuel</b>		
Fuel Capacity min Liters(Gals)	Mfg. Std. List Amount in Gallons	26 GALLON
<b>Exterior</b>		
Paint	One Color Paint	COMPLY
<b>Doors &amp; Windows</b>		
Doors	4 Doors	4 DOORS
Door Locks	Power Locks, Keyless Entry	POWER LOCKS, KEYLESS ENTRY 85A
Windows	Power Windows	POWER WINDOWS 85A
Mirrors	Power Mirrors	MANUAL-FOLDING, POWER GLASS SIDEVIEW MIRRORS WITH BLACK SKULL CAPS 85A
<b>Floor</b>		
Floor Covering	Vinyl/Rubber	COMPLY
<b>Interior</b>		
Air Conditioning	Front AC Req.	COMPLY
Radio	AM/FM	COMPLY
Tilt & Cruise	Tilt Wheel & Cruise Control	COMPLY 50S
<b>Seats</b>		
Seating Capacity min.	5 Passenger	COMPLY
Seats	Cloth Bench Seat	40/20/40 CLOTH BENCH SEAT CG
Rear Seat	Cloth Bench Seat	CLOTH BENCH SEAT
<b>Safety</b>		
Brakes	4 Wheel Antilock/ List Disc/Drums	4-WHEEL DISC W/ABS
Restraint System All Pass	Req.	COMPLY
Air Bags Both Sides	Req.	COMPLY
<b>Tires &amp; Wheels</b>		
Tires & Wheels	Mfg. Std. List Size	245/70R17 BSW A/S
Spare	Full Size Spare	COMPLY
<b>Warranty</b>		
Bumper to Bumper Warranty	List Warranty	3 YEAR/36,000 MILE
Drive Train Warranty	List Warranty	5 YEAR/60,000 MILE
<b>PURCHASE PRICE</b>		<b>\$27,355</b>
<b>3YR LEASE PRICE</b>		
<b>4YR LEASE PRICE</b>		
<b>5YR LEASE PRICE</b>		
<b>MSRP FOR PURCHASE PRICE</b>		<b>\$38,605</b>

Category #25101507

Dealer Name: ENGLAND FORD, INC.

Make Bidding: FORD

Model Bidding: F150

1/2 Ton Truck Crew Cab

Item # 100009315

Model Code: W1C

	Enter Optional Equipment Description and Manufacturer Option Codes	PURCHASE PRICE	3YR LEASE PRICE	4YR LEASE PRICE	5YR LEASE PRICE
Engine Type	Larger V8 Gas Engine List /Cyl/Liters/HP	N/A			
Engine Type	Smaller V6 Gas Engine List /Cyl/Liters/HP	99B446 3.3L V6 PFDI V6-SPEED ELEC AUTO			
CNG Engine	List Size/Liters/HP	15.1GGE (OEM SYSTEMS, LLC)	\$11,780		
<b>Body &amp; Chassis</b>					
Shorter Bed	Short Bed - 5 1/2'	IN BASE	\$0		
Longer Bed	Long Bed - 6 1/2'	157" WHEELBASE	\$1,305		
Longer Bed	Long Bed - 8'	N/A	N/A		
Bed Delete	Delete Bed	N/A	N/A		
<b>Transmission</b>					
Four Wheel Drive (4WD)	Add Four Wheel Drive (4WD) w/ skid plates	W1E F150 4X4 W413	\$2,525		
<b>Drive Axle</b>					
Differential Type/Ratio	Add Limited Slip/Locking Diff	XL3 3.31 ELEC LOCK	\$420		
Ratio	Optional Rear Ratio List	N/A	N/A		
<b>Electrical</b>					
Alternator	Larger Alternator List Amos	N/A	N/A		
Lights	Add Spot Light Driver Side Only	DLR	\$325		
Lights	Add Daytime Running Lights	942 NON-CONTROL LABLE	\$45		
Lights	Disable Daytime Running Lights	STANDARD (ON/OFF CLUSTER CONTROLLABLE)	\$0		
Block Heater	Add Block Heater	41H	\$90		
<b>Exterior</b>					
Side Steps	Black	DLR	\$300		
Side Steps	Chrome	DLR	\$300		
Trailer Mirrors	Manual Telescoping Trailer Mirrors	N/A	N/A		
Front Bumper	Add Chrome Front Bumper	86A XL CHROME PKG (REQS CHROME REAR BUMPER)	\$775		
Rear Bumper	Add Chrome Rear Bumper	INCL W86A	\$0		
<b>Doors &amp; Windows</b>					
Door Locks & Windows	Delete Power Door Locks/Windows	<85A> DELETES POWER WINDOWS, LOCKS, KEYLESS ENTRY & POWER MIRRORS	<600>		
Locks	Delete Keyless Entry	INCL WDELETE POWER LOCKS & WINDOWS	\$0		
Locks	Add Burglar Alarm	SECURILOCK PASSIVE ANTI-THEFT SYSTEM (PATS) STANDARD	\$0		
Keys	Cost of Additional Keys	DLR	\$225		
Tinted Windows	Add Deep Tinted Glass	924/57Q PRIVACY GLASS & REAR DEFROSTER	\$320		
Mirrors	Add Power Mirrors	IN BASE	\$0		
Mirrors	Trailer Mirrors	54Y (REQS TINTED WINDOWS & HITCH)	\$570		
<b>Floor</b>					
Floor Covering	Carpet with Floor Mats	168 CARPET	\$145		
<b>Interior</b>					
Air Conditioning	Delete AC	N/A	N/A		
Radio	Add AM/FM CD	58B	\$290		
Special Services Package	Special Services Model Change	N/A	N/A		
<b>Seats</b>					
Seat	Delete Cloth	40/20/40 VINYL FRONT BENCH/ VINYL REAR BENCH	\$0		
Bucket Seats	Add Bucket Seats with Console	WG (N/A VINYL)	\$295		
<b>Suspension</b>					
Suspension/Shocks	Add HD Suspension / List GWW	627 7600MGVWR (REQS 6 1/2' BED LENGTH, HITCH & LIMITED SLIP) (N/A 99B 3.3L V6 ENGINE)	\$1,500		
<b>Tires &amp; Wheels</b>					
Tires & Wheels	All Terrain Tires	T7C 245/70R17E A/T	\$295		
Wheels	Add Chrome/Aluminum	INCL W86A	\$0		
Spare Tire Lock	Add Factory Spare Tire Lock	STANDARD	\$0		
<b>Towing</b>					
Hitch	Add Hitch, Wiring, Receiver	53A TRAILER TOW PKG	\$595		
Electric Brake Controller	Add Electric Brake Controller	67T (REQS HITCH)	\$275		
Hooks	Add Front Tow Hooks	STANDARD ON 4X4 ONLY	\$0		
<b>Delivery</b>					
Delivery Cost	Price to Deliver Truck more than 150 miles				
<b>Other</b>					
Options not listed	Discount off MSRP for options not listed		6%		

options 9,577.10  
 Base Price - 27,355.00  
 State Bid = 36,872.10



# Vehicle Locator

### Dealer Information

DUSTY BALLARD CHEVROLET-BUICK-GMC, INC.  
 1411 S HIGHWAY 183  
 CLINTON, OK 73601  
 Phone: 580-323-3611  
 Fax: 580-323-0115

3GCUKPEC9JG259171

Model Year: 2018

Make: Chevrolet

Model: 1500 Silverado

CK15543-4WD, Short Crew

PEG: 1CX-CX Preferred Equipment Group

Primary Color: G7C-Red Hot

Trim: H2R-Base Cloth, Jet Black / Dark Ash, Interior Trim

Engine: L83-Engine: 5.3L, V-8, SIDI, Active Fuel Mgt

Transmission: MYC-6-Speed Automatic

Event Code: CTP-OUT-05/10/2018

Order #: VQXX12

MSRP: \$43,460.00

Order Type: TRE-Retail Stock

Stock #: N/A

Inventory Status: Available

Total Cash Allowance:\* \$2,000.00  
(Expires on 05/31/2018)

### Additional Vehicle Information

### GM Marketing Information

### Vehicle Options

#### Chargeable Options

	MSRP
1SZ-CUSTOM VALUE PACKAGE DISCOUNT	-\$750.00
L83-Engine: 5.3L, V-8, SIDI, Active Fuel Mgt	\$1,195.00
PDZ-Custom Value Package	\$1,700.00
RC7-Tires: P275/55 R20 All Terrain, Blackwall	\$200.00

#### No Cost Options

C5Z-GVW Rating 7200 Lbs  
 FE9-Federal Emissions  
 GU6-Rear Axle, 3.42 Ratio  
 MYC-6-Speed Automatic  
 R9N-FRONT 40/20/40 CLOTH BENCH

INV. 42,194.94  
 REBATES < 2000 >  
 DISCOUNT < 2000 >

38,194.94

W/OUT FINANCE

INV. 42,194.94  
 REBATES < 2000 >  
 DISCOUNT < 2000 >  
 OR D/P ASST. < 1000 >

37,194.94

W/ GM FINANCIAL

Category #25101507

Dealer Name: VANCE CHEVROLET

Make Bidding: CHEVROLET

1/2 Ton Truck Crew Cab

Model Bidding: SILVERADO 1500 CREW CAB

Item # 100009315

Model Code: CC15543

Body & Chassis	Minimum Req.	Enter Vehicle Specification and Manufacturer Option Codes
Gross Vehicle Weight Rating	6400 # GVW	6900 # GVW
Wheelbase/CA	List	143.5 "
Extended Cab Bed Length	Standard Bed - 6 1/2'	6.5 ft
Crew Cab Bed Length	Standard Bed - 5 1/2'	5.5ft
<b>Engine</b>		
Engine Type ( Cylinder/Liter	8 Cyl/ List Liter/HP/Specs	5.3 Liter
Alternate Fuel Engine	List Type	E85
<b>Transmission</b>		
Automatic - Two Wheel Drive	Automatic/List Type	6 SPEED AUTO
<b>Drive Axle</b>		
Primary Drive Axle	Rear Wheel Drive	REAR WHEEL DRIVE
Differential Type/Ratio	Req. / List Ratio	3.08 RATIO
<b>Electrical</b>		
Alternator/Min (amps)	Mfg. Std. List Size	150 amp
Battery min. (CCA)	Mfg. Std. List Size	730 Amps
<b>Fuel</b>		
Fuel Capacity min Liters(Gals)	Mfg. Std. List Amount in Gallons	26 Gal
<b>Exterior</b>		
Paint	One Color Paint	SOLID PAINT
<b>Doors &amp; Windows</b>		
Doors	4 Doors	4 Doors
Door Locks	Power Locks, Keyless Entry	POWER LOCKS & KEYLESS
Windows	Power Windows	POWER WINDOWS
Mirrors	Power Mirrors	POWER MIRRORS
<b>Floor</b>		
Floor Covering	Vinyl/Rubber	HD RUBBER FLOORING
<b>Interior</b>		
Air Conditioning	Front AC Req.	STANDARD
Radio	AM/FM	STANDARD
Tilt & Cruise	Tilt Wheel & Cruise Control	STANDARD
<b>Seats</b>		
Seating Capacity min.	5 Passenger	6 PASS
Seats	Cloth Bench Seat	STANDARD
Rear Seat	Cloth Bench Seat	STANDARD
<b>Safety</b>		
Brakes	4 Wheel Antilock/ List Disc/Drums	STANDARD
Restraint System All Pass	Req.	STANDARD
Air Bags Both Sides	Req.	STANDARD
<b>Tires &amp; Wheels</b>		
Tires & Wheels	Mfg. Std. List Size	P255/70R17
Spare	Full Size Spare	STANDARD
<b>Warranty</b>		
Bumper to Bumper Warranty	List Warranty	36 Mo / 36,000 Miles
Drive Train Warranty	List Warranty	60 Mo / 100,000 Miles
<b>PURCHASE PRICE</b>		<b>\$25,478</b>
<b>3YR LEASE PRICE</b>		<b>\$759</b>
<b>4YR LEASE PRICE</b>		<b>\$580</b>
<b>5YR LEASE PRICE</b>		<b>\$474</b>
<b>MSRP FOR PURCHASE PRICE</b>		<b>\$39,395</b>

Dealer Name: VANCE CHEVROLET

Make Bidding: CHEVROLET

1/2 Ton Truck Crew Cab

Model Bidding: SILVERADO 1500 CREW CAB

Item # 100009315

Model Code: CC15543

	Enter Optional Equipment Description and Manufacturer Option Codes		PURCHASE PRICE	3YR LEASE PRICE	4YR LEASE PRICE	5YR LEASE PRICE
Engine Type	Larger V8 Gas Engine List /Cyl/Liters/HP	N/A	N/A	N/A	N/A	N/A
Engine Type	Smaller V6 Gas Engine List /Cyl/Liters/HP	4.3L V6 ENGINE / 285HP	-\$750	-\$22	-\$17	-\$14
CNG Engine	List Size/Liters/HP	N/A	N/A	N/A	N/A	N/A
<b>Body &amp; Chassis</b>						
Shorter Bed	Short Bed - 5 1/2'	standard	\$0	\$0	\$0	\$0
Longer Bed	Long Bed - 6 1/2'	6.5' BED	\$389	\$12	\$9	\$7
Longer Bed	Long Bed - 8'	N/A	N/A	N/A	N/A	N/A
Bed Delete	Delete Bed	N/A	N/A	N/A	N/A	N/A
<b>Transmission</b>						
Four Wheel Drive (4WD)	Add Four Wheel Drive (4WD) w/ skid plates	4 WHEEL DRIVE w/ SKID PLATES	\$3,330	\$99	\$76	\$62
<b>Drive Axle</b>						
Differential Type/Ratio	Add Limited Slip/Locking Diff	LOCKING DIFFERENTIAL	\$395	\$12	\$9	\$7
Ratio	Optional Rear Ratio List	3.42 AXLE	\$50	\$1	\$1	\$1
<b>Electrical</b>						
Alternator	Larger Alternator List/Ampe	N/A	N/A	N/A	N/A	N/A
Lights	Add Spot Light Driver Side Only	DRIVER SIDE SPOT LIGHT (reqs SSV)	\$479	\$14	\$11	\$9
Lights	Add Daytime Running Lights	DRL - STANDARD	\$0	\$0	\$0	\$0
Lights	Delete Daytime Running Lights	DELETE DRL - (reqs SSV)	\$50	\$1	\$1	\$1
Block Heater	Add Block Heater	ENGINE BLOCK HEATER	\$90	\$3	\$2	\$2
<b>Exterior</b>						
Side Steps	Black	BLACK SIDE STEPS	\$390	\$12	\$9	\$7
Side Steps	Chrome	CHROME SIDE STEPS	\$490	\$15	\$11	\$9
Trailer Mirrors	Manual Telescoping Trailer Mirrors	MANUAL TRAILER MIRRORS (reqs delete Keyless)	\$75	\$2	\$2	\$1
Front Bumper	Add Chrome Front Bumper	CHROME BUMPER PACKAGE	\$200	\$6	\$5	\$4
Rear Bumper	Add Chrome Rear Bumper	INC'D w/ CHROME FRONT BUMPER	\$0	\$0	\$0	\$0
<b>Doors &amp; Windows</b>						
Door Locks & Windows	Delete Power Door Locks/Windows	N/A	N/A	N/A	N/A	N/A
Locks	Delete Keyless Entry	DELETE KEYLESS ENTRY & POWER MIRRORS	-\$190	-\$6	-\$4	-\$4
Locks	Add Burglar Alarm	SECURITY ALARM	\$389	\$12	\$9	\$7
Keys	Cost of Additional Keys	PROGRAMMED LASER CUT KEY	\$89	\$3	\$2	\$2
Tinted Windows	Add Deep Tinted Glass	DEEP TINTED GLASS	\$225	\$7	\$5	\$4
Mirrors	Add Power Mirrors	POWER MIRRORS	\$0	\$0	\$0	\$0
Mirrors	Trailer Mirrors	POWER TRAILER TOW MIRRORS	\$325	\$10	\$7	\$6
<b>Floor</b>						
Floor Covering	Carpet with Floor Mats	CARPETING w/ MATS	\$185	\$6	\$4	\$3
<b>Interior</b>						
Air Conditioning	Delete AC	N/A	N/A	N/A	N/A	N/A
Radio	Add AM/FM CD	MYLINK w/ BLUETOOTH & ONSTAR Guidance Plan (3mo)	\$200	\$6	\$5	\$4
Special Services Package	Special Services Model Change	SPECIAL SERVICE PACKAGE	\$589	\$18	\$13	\$11
<b>Seats</b>						
Seat	Delete Cloth	VINYL SEATS	\$0	\$0	\$0	\$0
Bucket Seats	Add Bucket Seats with Console	N/A	N/A	N/A	N/A	N/A
<b>Suspension</b>						
Suspension/Shocks	Add HD Suspension / List GVW	Z71 Off Road Suspension (Req 4WD and A/T Tires)	\$390	N/A	N/A	N/A
<b>Tires &amp; Wheels</b>						
Tires & Wheels	All Terrain Tires	ALL TERRAIN TIRES	\$375	\$11	\$9	\$7
Wheels	Add Chrome/Aluminum	CHROME WHEELS	\$350	\$10	\$8	\$7
Spare Tire Lock	Add Factory Spare Tire Lock	STANDARD	\$0	\$0	\$0	\$0
<b>Towing</b>						
Hitch	Add Hitch, Wiring, Receiver	TRAILER HITCH RECEIVER & WIRING	\$375	\$11	\$9	\$7
Electric Brake Controller	Add Electric Brake Controller	TRAILER BRAKE CONTROL	\$265	\$8	\$6	\$5
Hooks	Add Front Tow Hooks	RECOVERY HOOKS	\$50	\$1	\$1	\$1
<b>Delivery</b>						
Delivery Cost	Price to Deliver Truck more than 150 miles	DELIVERY	\$175	\$5	\$4	\$3
<b>Other</b>						
Options not listed	Discount off MSRP for options not listed		5%			

Total options = \$9,014.25  
 Base Price = 25,478  
 State Bid Price = \$34,492.25