

From: "Meier, Brian" <bmeier@burnsmcd.com>

Date: July 1, 2016 at 11:46:03 AM CDT

To: "Mark Skiles (mark.skiles@clintonok.gov)" <mark.skiles@clintonok.gov>

Cc: "Donald Webb (Donald.Webb@clintonok.gov)" <Donald.Webb@clintonok.gov>

Subject: 12" HDPE Procurement

Mark,

The following bids were received on 6/21/16 in response to the published bid notice for the procurement of 18,750' of 12" SDR 17 poly pipe for the 16" Slipline Project.

- ISCO Industries \$172,687.50
- HD Supply \$173,437.50
- Ferguson Waterworks \$173,437.50
- Milford \$173,625.00

The bids resulted in a very tight range with \$937.50 separating the high and low bids thus reducing the cost consideration component of the selection process.

The low bidder provided the following address with their bid:

100 Witherspoon St., 2 West
Louisville, KY 40202

However no specific contact phone number or e-mail was provided. The City has no previous experience with ISCO.

HD Supply stated that the order must be placed by 6/28. All other bids were good for 30 days as required within the original notice.

The City of Clinton has a good relationship and previous experience with Ferguson Waterworks as well as Milford. Donald Webb contacted Ferguson and verified material availability and delivery capability.

Based on discussion with City staff and review of the bids received it has been decided that placing the order with Ferguson supply will provide the best combination of price, value and service to the City of Clinton.

It should be confirmed with the City Attorney that this selection is in compliance with City procurement policy.

Please call with any questions or requirements for additional information.

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