



Agenda Commentary

Item Title/ Subject: Capital Purchase of Mowers

Staff Source: Kris Wermey

History/Background Information: Currently I have 4 full time parks maintenance employees to mow and maintain 18 parks and the majority of right of ways. Due to age/wear and tear of our mowers we constantly have to repair them. At one point during this summer we were down to one mower for over a week. We are in need of new and reliable equipment to become somewhat efficient in trying to maintain the parks. All of the mowers we have are commercial lawn mower meant for residential lawn and are not made for the type of unlevelled/rough terrain that we have to maintain.

Item/Subject Summary: In need of new wide area mowers at least 72", built to handle rough terrain to start replacing +5 year old residential commercial mowers.

Price/Cost: Per Mower

\$12,670.51-Kubota 26HP Diesel, Hydraulic 72" Deck, PTO

\$18,325.01-Toro Groundsmaster 7200

\$18,812.22- John Deere Z997R Commercial L

Recommendation: Is to go with the 2 Kubota 72" mowers, which is going to be the low bid of the three. Lindley Farm Equipment is going to offer 541.02 on trade in of one of our mowers. This is going to make total cost \$24,800.00



Professional Turf Products, L.P.
 1010 North Industrial Blvd.
 Euless, Texas 76039
 Trey Adams
 (888) 776-8873 ext. 5438
 adamst@proturf.com



| | | | | |
|-------------|-------------------------------|-----------|--------------|-----------|
| Ship To | City Of Clinton - Parks Dept. | | Date | 8/10/2015 |
| Bill To | NAT'L IPA | | Tax Rate | |
| Contact | Kris Wermey | | Destination | |
| Address | 600 S. 38th | | Trade-In | |
| City | Clinton, OK | | Finance | |
| State | OK | Comments: | Account Type | Contract |
| Postal Code | 73601 | | | |
| Phone | | | | |
| Fax | | | | |

#H50M

Proposal

| Qty | Model # | Description | Unit | Extended |
|-----|---------|--|------|-----------|
| 1 | 30495 | Toro Groundsmaster 7200 | | |
| 1 | 30481 | 72" Side Discharge Deck | | |
| 1 | 30261 | MVP Kit - 400 GM360 7210 Yamar Eng | | |
| | | Toro GM7200 | \$ | 18,325.01 |
| | | | \$ | - |
| 1 | 74274 | Toro 25 HP Kubota Diesel w/ 72" TURBO FORCE Deck | | |
| | | Toro LCE 74274 | \$ | 13,716.92 |

| | | |
|------------------------------------|----|-----------------|
| SubTotal | \$ | 32,041.93 |
| Destination Tax (Estimated) | | Included Exempt |
| TOTAL | \$ | 32,041.93 |

Comments:

For all New Equipment, Demo units may be available for up to 20% savings.
 For all New Equipment, Refurbished units may be available for up to 40% savings.

Terms & Conditions:

1. Orders are considered contractual. Order cancellations are subject to fees up to 10% of the original order value.
2. New equipment delivery time is estimated at six weeks from the time credit is approved & documents are executed.
3. Pricing, including finance options, valid for 30 days from time of quotation.
4. After 30 days all prices are subject to change without notice.
5. Used and Demo equipment is in high demand and availability is subject to change.
 - A. Upon firm customer commitment to purchase, said equipment availability will be determined and "locked".
 - B. In the event equipment is unavailable at time of order, PTP will employ every resource to secure an acceptable substitute.

- C. PTP strongly advises the customer to issue a firm PO as quickly as possible after acceptance of quotation.
- 6. "Trade In Allowances" will be treated as a credit for future parts purchases on PTP account unless other arrangements have been made.

Returns Policy:

- 1. All returns are subject to restocking, refurbishing, usage, and shipping fees.
- 2. All returns must be able to be sold as new.
- 3. Items missing parts are non returnable.
- 4. Professional Turf Products will have sole discretion as to the resalable condition of the product.
- 5. This policy does not apply to items that are defective, or shipped incorrectly by PTP or one of its vendors.

Payment:

- 1. Terms are net 10 unless prior arrangements have been made.
- 2. Quoted prices are subject to credit approval.
 - A. PTP will work with third party financial institutions to secure leases when requested to do so.
 - B. When using third party financiers, documentation fees & advance payments may be required.
 - C. For convenience, monthly payments are estimated based on third party rate factors in effect at time of the quotation.
 - D. PTP assumes no liability in the event credit becomes unavailable or rates change during the approval process.
- 3. There will be a service charge equal to 1.5% per month (18% per annum) on all past due invoices.
- 4. By Law we are required to file a "Notice to Owner" of our intent to file lien in the event of payment default.
This notice must be sent within 60 days of the date the original invoice and will happen automatically regardless of any special payment arrangements that may have been made.

Authorized Signature: _____

Date: _____



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Western Equipment, L.I.c.
3709 N. 183
Clinton, OK 73601
580-323-1324
JBrown2@west-equip.com

Quote Summary

Prepared For:

City Of Clinton
Po Box 1177
Clinton, OK 73601
Business: 580-323-0217

Delivering Dealer:

Western Equipment, L.I.c.
Jimmy Evans
3709 N. 183
Clinton, OK 73601
Phone: 580-323-1324
Mobile: 580-331-8640
jlevans@westernequipmentllc.com

Quote ID: 11925924
Created On: 10 August 2015
Last Modified On: 10 August 2015
Expiration Date: 10 September 2015

Equipment Summary

JOHN DEERE Z997R Commercial L.
C. Diesel Max-Frame Z-Trak with 72
In. Side Discharge 7-Iron PRO Deck
Contract: OK Mowers and Hand Held Equipment SW190
Price Effective Date: August 10, 2015

| Selling Price | Qty | Extended |
|----------------|-----|--------------|
| \$ 18,812.22 X | 1 = | \$ 18,812.22 |

Equipment Total

\$ 18,812.22

* Includes Fees and Non-contract items

Quote Summary

| | |
|--------------------|---------------------|
| Equipment Total | \$ 18,812.22 |
| Trade In | |
| SubTotal | \$ 18,812.22 |
| Total | \$ 18,812.22 |
| Down Payment | (0.00) |
| Rental Applied | (0.00) |
| Balance Due | \$ 18,812.22 |

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 11925924 Customer Name: CITY OF CLINTON

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
Western Equipment, L.I.c.
3709 N. 183
Clinton, OK 73601
580-323-1324
JBrown2@west-equip.com

| JOHN DEERE Z997R Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. | | | | | | | |
|--|---|-----|---------------------|-----------|--------------------|---------------------|-------------------------|
| Hours: | | | | | | | |
| Stock Number: | | | | | | | |
| Contract: OK Mowers and Hand Held Equipment SW190 | | | | | | | Selling Price * |
| Price Effective Date: August 10, 2015 | | | | | | | \$ 18,812.22 |
| * Price per item - includes Fees and Non-contract items | | | | | | | |
| Code | Description | Qty | List Price | Discount% | Discount Amount | Contract Price | Extended Contract Price |
| 0911TC | Z997R Commercial L. C. Diesel Max-Frame Z-Trak with 72 In. Side Discharge 7-Iron PRO Deck | 1 | \$ 23,805.00 | 23.00 | \$ 5,475.15 | \$ 18,329.85 | \$ 18,329.85 |
| Standard Options - Per Unit | | | | | | | |
| 001A | United States/Canada | 1 | \$ 0.00 | 23.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |
| 2011 | Comfort Adjust Suspension Seat with Armrests | 1 | \$ 375.00 | 23.00 | \$ 86.25 | \$ 288.75 | \$ 288.75 |
| Standard Options Total | | | \$ 375.00 | | \$ 86.25 | \$ 288.75 | \$ 288.75 |
| Dealer Attachments/Non-Contract/Open Market | | | | | | | |
| BTC10674 | Rear Bumper Kit | 1 | \$ 251.46 | 23.00 | \$ 57.84 | \$ 193.62 | \$ 193.62 |
| Dealer Attachments Total | | | \$ 251.46 | | \$ 57.84 | \$ 193.62 | \$ 193.62 |
| Suggested Price | | | | | | | \$ 18,812.22 |
| Total Selling Price | | | \$ 24,431.46 | | \$ 5,619.24 | \$ 18,812.22 | \$ 18,812.22 |