

Memo

To: Lisa Anders, City Manager (Inter um)
From: Kelly Somner, Superintendent of Golf Course Operations
CC:
Date: Jul 16, 2014
Subject: 2014 Budgeted Equipment

We are in need of a stronger utility tractor/loader. I would also like to simplify our current equipment inventory and improve both the safety and productivity of our rough mowing methods.

We use a tractor towed unit on roughs now that requires a dedicated tractor. This method requires a skilled operator especially on severe slopes and is difficult to maneuver and is slow. It is also a fairly expensive total package.

I recommend we replace it with a used Toro 4500-D self contained rotary mower. This would be safer on slopes, is very maneuverable, and is much more productive while providing a superior quality of cut with direct drive motors on the blades. Operator training and maintenance would be simplified

We have had good luck with a used 4500-D which we continue to use on green and tee surrounds for the past 6 years. These are refurbished units that come off 3 years leases at large facilities with full time mechanics.

Cost for a refurbished unit is \$31,776, which is less that half of that of a new unit.

Our current utility tractor is under powered for its work load. I recommend we trade it and 2 other tractors to replace it with a slightly larger tractor with front loader and brush hog. We need a brush hog to mow tall areas of Bermuda and the new tractor would be capable of towing heavier items like the large material handler trailer.

The new utility tractor, loader and brush hog from John Deere is on State Contract pricing at \$39,230.88. The following trades would bring the actual cost down to \$11,730.88:

2009 JD 5075M and Progressive mower (current rough package) \$15,000
2004 JD 4310 w/ 430 loader \$8,000
1995 JD 5300 \$4,500

Reducing inventory will simplify maintenance, storage and remove several units from insurance.

Total cost after trades for both the refurbished 4500-D and the new JD 4066R with loader and brush hog would be \$43,506.88

Please contact me if you have any questions.
Sincerely,

Kelly R. Somner
Superintendent of Golf Operations



Professional Turf Products, L.P.

1010 North Industrial Blvd.

Eules, Texas 76039

Chip Thrasher

(888) 776-8873 ext. 5438

thrasher@proturf.com

Country

Ship To	Riverside Golf Course - OK. (City of Clinton)		Date	3/26/2014
Bill To	NAT'L IPA		Tax Rate	
Contact	Kelly Somner		Destination	2.50%
Address	10329 N2263 Rd.		Trade-In	
City	Clinton, OK		Finance	
State	OK	Comments:	Account Type	Contract
Postal Code	73601			
Phone	(580) 323 5958			
Fax	(580) 323-5137			

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Proposal

Qty	Model #	Description	Unit	Extended
1	30881	Toro Groundsmaster 4500-D (Tier 4 Final Compliant)		
1	30349	Universal Mount Sunshade		
1	30408	400 Hour Filter Maintenance Kit		
		GM4500 TIV		
			Destination	
			Your price	\$61,000
1	TAG-LOT-2879	Toro GM4500 30857 29/323 Refurbished		
			Destination	
			Your price	\$31,775
SubTotal				
Destination				Inc.
Tax (Estimated)				\$
TOTAL				\$

Comments:

For all New Equipment, Demo units may be available for up to 20% savings.

For all New Equipment, Refurbished units may be available for up to 40% savings.

Terms & Conditions:

1. Orders are considered contractual. Order cancellations are subject to fees up to 10% of the original order value.
2. New equipment delivery time is estimated at six weeks from the time credit is approved & documents are executed.
3. Pricing, including finance options, valid for 30 days from time of quotation.
4. After 30 days all prices are subject to change without notice.



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Western Equipment, L.L.C.
3709 N. 183
Clinton, OK 73601
580-323-1324
RAgan@westernequipmentllc.com

Quote Summary

Prepared For:

City Of Clinton Riverside Golf Course
10329 N 2265 Rd
Clinton, OK 73601

Delivering Dealer:

Western Equipment, L.L.C.

Jimmy Evans

3709 N. 183

Clinton, OK 73601

Phone: 580-323-1324

Mobile: 580-331-8640

jlevans@westernequipmentllc.com

Quote ID: 9575298

Created On: 25 April 2014

Last Modified On: 25 April 2014

Expiration Date: 14 March 2015

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 4066R Compact Utility Tractor (52 PTO hp) Contract: Oklahoma State Contract_SW190 Price Effective Date: July 11, 2014	\$ 32,353.65 X	1 =	\$ 32,353.65
JOHN DEERE H180 Loader Contract: Oklahoma State Contract_SW190 Price Effective Date: July 11, 2014	\$ 4,959.25 X	1 =	\$ 4,959.25
Frontier RC2072 Lift-Type Rotary Cutter Contract: Oklahoma State Contract_SW190 Price Effective Date: July 11, 2014	\$ 1,917.98 X	1 =	\$ 1,917.98

Equipment Total **\$ 39,230.88**

Trade In Summary	Qty	Each	Extended
1995 JOHN DEERE 5300 TRACTOR 50 HP - LV5300E432053 PayOff	1	\$ 4,500.00	\$ 4,500.00 \$ 0.00
Total Trade Allowance			\$ 4,500.00
2004 JOHN DEERE 4310 TRACT - LV4310H332269 PayOff	1	\$ 8,000.00	\$ 8,000.00 \$ 0.00
Total Trade Allowance			\$ 8,000.00
Salesperson : X _____	Accepted By : X _____		

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2009 JOHN DEERE 5075M TRACTOR - LV5075M130031	1	\$ 12,000.00	\$ 12,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 12,000.00
 PROGRESSIVE PRO-FLEX-120 - 0727118A	 1	 \$ 3,000.00	 \$ 3,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 3,000.00
 Trade In Total			 \$ 27,500.00

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 39,230.88
Trade In	\$ (27,500.00)
SubTotal	\$ 11,730.88
Total	\$ 11,730.88
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 11,730.88

Salesperson : X _____

Accepted By : X _____

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