



Agenda Commentary

Item Title/ Subject: Discussion, consideration, and possible action regarding Republic Trash/Recycling plan for the City of Clinton

Staff Source: City Manager, Steve Hewitt

Date: Sept 14, 2012

History/Background Information:

Republic provided a presentation to the Solid Waste Authority. Members wanted a formal proposal to review numbers and details.

Item/Subject Summary:

Attached is the official proposal. Please note that Republic will offer regular trash service and single-stream curb-side recycling without a price increase. Also, as recycling in the region increases, the City of Clinton will see a rebate which can help our community, Republic only increasing with CPI. Republic will purchase all equipment. 10 year agreement.

Price/Cost: (see attachment breakdown)

Recommendation:

Staff strongly supports this plan for our community. The goal would be to begin January 1st, 2013.

***This proposal has reached other surrounding communities and has created some intrigue. Expect that if Clinton doesn't want to move forward in this sustainable direction, another City in our region will jump on it. This is a fantastic opportunity.

September 13th, 2012



City of Clinton
PO Box 1177
415 Gary Blvd
Clinton OK 73601-1177

Republic Services of Oklahoma City would like to thank the City of Clinton for the opportunity to submit a proposal to further extend and grow our current business relationship. An industry leader in the United States waste industry, Republic Services Inc. offers expertise and professionalism in waste collection, recycling and disposal services.

Republic Services is positioned to provide the City of Clinton with a well-defined, efficient and effective program designed to meet the City of Clinton's solid waste, recycling, and disposal needs; presenting the most cost effective approach available. We commit to provide the desired services in the safest, most innovative and cost effective manner.

Republic Services is excited about the opportunity to extend the existing partnership between our company and The City of Clinton and is confident in our ability to meet the needs of the City now and in the future.

Please, contact us should you require any additional information regarding the attached proposal.

Contact:

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Oklahoma City, OK 73179
405-745-4284 ext 126
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Sincerely,
Republic Services of Oklahoma City

A handwritten signature in cursive script that reads "Carrie Miller".

Carrie Miller
Municipal Services Manager



City of Clinton - Proposed Service Details

Current Service Detail	Current Price		Proposed Service Detail	Proposed Price
Residential 1x/week polycart	\$12.40		Residential 1x/week polycart & residential curbside recycling 1x/2 weeks	\$12.07
Outside Residential 1x/week polycart	\$18.35		Outside Residential 1x/week polycart	\$17.33
additional polycart	\$6.00		additional polycart	\$6.00
Commercial: Currently charged at \$2.41 per yard			Commercial: Proposed pricing charged at \$2.41 per yard	
(1) 3 yard container serviced 1/1	\$32.20	Convert to:	(1) 3 yard container serviced 1/1	\$31.29
(1) 3 yard container serviced 2/1 or (2) 3 yard containers serviced at 1/1 each	\$64.39		(1) 6 yard container serviced 1/1	\$62.57
Industrial: Pricing would remain the same as current			Industrial: Pricing would remain the same as current; just structured differently	



- **Municipal Buildings would be serviced at no charge (excluding the roll-offs).**
- **Republic Services hires, constructs, and assumes all the risks.**
- **After initial baseline participation is met, Clinton would share in recycling revenues through EVERY additional ton that flows through the Clinton Trancyclery.**
- **Commercial Accounts (Businesses) could participate in polycart recycling until Commercial Single Stream route was implemented.**
- **Republic Services, through a 3rd party vendor, would facilitate the sale of the City of Clinton's equipment. (Trucks, containers, etc)**

How Can We Do This?

Republic Services has already invested in the infrastructure for the conversion of the Transfer station to the "Trancyclery". Recycling Revenues and landfill diversion will allow us to invest \$2 Million dollars for new trucks, new polycarts (recycling and trash), and new commercial containers for the City of Clinton. Due to the amount of investment, Republic Services would require a 10 year contract with a 5 year renewal option.