

## Memo

**To:** Steve Hewitt, City Manager  
**From:** Kelly Somner, Superintendent of Golf Course Operations  
**CC:**  
**Date:** Mar 9, 2011  
**Subject:** Greens Mower

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Per your request, enclosed are quotes for a replacement greens mower. Our program has been to utilize a mower on greens for 3 years and then move it to tees for an additional 3 years before replacement. The mower that will be replaced is 5 years old and has over 2300 hours. The new tee design and frequency of mowing that we are having a problem stretching the lifespan without costly replacement parts under current intensity.

My recommendation is to go with the Toro quote (state contract list pricing) for the following reasons:

1. It will be less expensive to keep the same manufacturer in the long run because we already own several sets of cutting units which cost about \$5,000.00 each and having two units of the same make with interchangeable cutting units allow us backup in case of down time on one unit.
2. I am very happy with the quality of cut and ease of set up on the Toro units as well as excellent parts and service experience with PTP.
3. We currently verticut greens with a John Deere mower in poor condition and reels that are nine years old. Since we do not need to purchase new cutting units with the Toro we can add a new set of verticut reels that can be used on either unit. Toro has offered a nominal trade value on the old mower also.

Thanks for your consideration.

Kelly Somner



Professional Turf Products, L.P.  
 1010 N. Industrial Blvd.  
 Euless, Texas 76039  
 (888) 776-8873 ext. 5100 // Fax (817) 785-1901  
 Submitted by: Professional Turf Products, L.P.  
 www.proturf.com



**Quotation**

|                      |                      |                            |            |
|----------------------|----------------------|----------------------------|------------|
| <b>Ship To</b>       | Clinton Riverside GC | <b>Date</b>                |            |
| <b>Corp. Account</b> | GSA / BUYBOARD       | <b>Sales Tax Rate</b>      |            |
| <b>Contact</b>       | Kelly Somner GCS     | <b>Destination Charges</b> |            |
| <b>Address</b>       |                      | <b>Trade-In Allowance</b>  | \$1,500.00 |
| <b>City</b>          |                      | <b>Finance</b>             |            |
| <b>State</b>         |                      | <b>Corporate Account</b>   | yes        |
| <b>Zip</b>           |                      | <b>Comments:</b>           |            |
| <b>Telephone</b>     |                      |                            |            |
| <b>Fax</b>           |                      |                            |            |

| Qty.                 | Part/Model # | Description                   | Unit Price  | Extension          | Individual Price   |
|----------------------|--------------|-------------------------------|-------------|--------------------|--------------------|
| Riding Greens Mowers |              |                               |             |                    |                    |
| 1                    | 04357        | Greensmaster 3150-Q           | \$19,476.37 | \$19,476.37        | \$24,663.00        |
| 1                    | 04496        | Thatching Reel Kit (Set of 3) | \$5,159.11  | \$5,159.11         | \$6,533.00         |
|                      |              | <b>Riding Greens Mowers</b>   |             | <b>\$24,635.48</b> | <b>\$31,196.00</b> |

**Summary**

**New Equipment**

Riding Greens Mowers      \$24,635.48

Destination Charges      \$492.71

New Equipment      \$25,128.19

Sales Tax      \$-

**New Equipment Total      \$25,128.19**



JOHN DEERE

**P&K Equipment Inc**

604 Eastgate  
Stillwater, OK 74074  
405.743.4050  
Fax: 405.743.4089  
Cell: 405.747.0621

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March 4, 2011

City of Clinton  
Riverside Golf Club  
Kelly Somner  
[somner@sbcglobal.net](mailto:somner@sbcglobal.net)

Dear Kelly,

Following is a listing of the equipment quotes that you requested. Thank you for your interest in John Deere equipment. The following PO is made out to P&K Equipment Inc for state contract pricing. State Contract# SW190, Contract ID# 2635, Vendor ID# 74465

|                                  |                                      |                    |
|----------------------------------|--------------------------------------|--------------------|
| ➤ 1204TC                         | 2500B Riding Greens Mower-Gas engine | \$30,663           |
| 1002                             | QA5 11 blade reels                   | Base               |
| 2002                             | Grooved front roller                 | Base               |
| 3001                             | 18" smooth tires                     | Base               |
| 4001                             | Reel counter weight                  | Base               |
| 5001                             | Reel yokes                           | Base               |
| Total                            |                                      | \$30,663           |
| Less State Contract Discount     |                                      | (\$6,132.60)       |
| Setup                            |                                      | \$450              |
| <b>Your Purchase Order Price</b> |                                      | <b>\$24,980.40</b> |

Please do not hesitate to contact me if you have any further questions or need additional information on this matter. Thank you once again for the opportunity to do business with your club.

Sincerely,



Oklahoma City, OK

Dallas, TX

Tulsa, OK

Houston, TX

Authorized By PGA Associates, Inc.

*John Daly*



**Quotation**

Customer: Riverside Golf Course  
Attn.: Kelley Somner  
Phone: (580) 445-5677  
Fax: (580) 323-0346

Date: 3/4/2011  
Acct. Type: golf  
E-mail: somner@sbcglobal.net  
Mobile: \_\_\_\_\_

| QTY  | MODEL # | DESCRIPTION   | UNIT PRICE                 | EXTENDED PRICE     |
|--|---------|---|----------------------------|--------------------|
| 1  | 68306   | JACOBSEN GKIV+ Triplex Greensmower, 18 hp, 11 Blade<br>Cutting Units, Grooved Front Rollers, Arm Rests, <b>Power Steering</b><br>Individual Reel Control, <b>On Board Backlapping</b> |                            | \$21,298.97        |
| <p><b>Statewide Contract Pricing #SW-0190</b></p> <p><b>Price includes set up and delivery!</b></p> <p>Delivery is within 21 days ARO.</p> |         |   |                            |                    |
|  |         |   | <b>Total Del. Price</b>    | <b>\$21,298.97</b> |
|  |         |   | (sales taxes not included) |                    |



**QUOTATION VALID FOR 30 DAYS**



Accepted By: \_\_\_\_\_  
Date: \_\_\_\_\_  
PO #: \_\_\_\_\_

Jacobsen is the exclusive  
tournament supplier for the  
PGA Tour and more than half  
of all PGA Tour events use  
Jacobsen equipment

Dennis Lindemann  
Territory Sales Manager  
Cell: 918-857-8783  
Office: 918-779-7700  
dennislindemann@luber.com

**www.luber.com**



Allen Bryson, Mayor  
 Steve Jones, Ward 1  
 Don Rodolph, Ward 2  
 Bob Marcy, Ward 3  
 Phyllis Smith, Ward 4

## Office of the City Manager

Steve Hewitt, City Manager  
 City of Clinton, Oklahoma

### Sales Tax Renewal Options..... Recommendations.

- \$1.1 Million estimate per year
- 8 years = \$8.8 Million total estimated

#### Projects/ Recommendation Option

|                                    |                             |
|------------------------------------|-----------------------------|
| ✓ Fire Station                     | \$3 Million (constr. + A/E) |
| ✓ Police Rehab/Modernization       | \$500 K (constr. + A/E)     |
| ✓ (Property, Demo, Interest, etc.) | \$1 Million +/-             |
| ✓ Phase II Acme Park Debt Service  | \$3.5 Million               |
| ✓ Economic Development             | \$800 K (\$100K per year)   |

Total: \$8.8 Million

\*\*\*\$1.1 Million current average – conservative estimate with no growth increase; additional revenue supplement to Eco/Devo.

***These are critical “quality of life” elements that will enhance Clinton and secure regular infrastructure needs. Continued capital responsibilities and debt obligations would be funded and a better financial future would protect the City forward.***