



Preview Order C444 - X1L - 4x4 XL SuperCab: Order Summary Time of Preview: 10/21/2025 11:47:38 Receipt: NA

Dealership Name: McKinsey Motor Company

Sales Code : F52650

Dealer Rep.	Judson Walpole	Type	Fleet	Vehicle Line	F-150	Order Code	C444
Customer Name	City of clint	Priority Code	A2	Model Year	2026	Price Level	620

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F150 4X4 SUPERCAB XL - 145	\$45400	FRONT LICENSE PLATE BRACKET	\$0
145 INCH WHEELBASE	\$0	BLACK PLATFORM RUNNING BOARDS	\$250
TOTAL BASE VEHICLE	\$45400	50 STATE EMISSIONS	\$0
OXFORD WHITE	\$0	EXTENDED RANGE 36GAL FUEL TANK	\$0
CLOTH 40/20/40 FRONT SEAT	\$0	CONN PKG: 1 YR INCL W/FORD APP	\$0
MEDIUM DARK SLATE	\$0	PRICE CONCESSION INDICATOR	\$0
EQUIPMENT GROUP 101A	\$0	REMARKS TRAILER	\$0
.XL SERIES	\$0	8-WAY POWER DRIVERS SEAT	\$350
.17" SILVER STEEL WHEELS	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
5.0L V8-ENGINE	\$2340	SPECIAL FLEET ACCOUNT CREDIT	\$0
ELEC TEN-SPEED AUTO TRANS	\$0	FUEL CHARGE	\$0
265/70R 17 BSW ALL-TERRAIN	\$0	NET INVOICE FLEET OPTION (B4A)	\$0
3.31 ELECTRONIC LOCK RR AXLE	\$420	PRICED DORA	\$0
7100# GVWR PACKAGE	\$0	ADVERTISING ASSESSMENT	\$0
FORD FLEET SPECIAL ADJUSTMENT	\$0	DESTINATION & DELIVERY	\$2595
TOTAL BASE AND OPTIONS			MSRP \$51355
DISCOUNTS			NA
TOTAL			\$51355

ORDERING FIN: QE272 END USER FIN: QE272

Total - 47,392.72

INCENTIVES
Acc. Code ID :10 Contract/Ref # :26-434T Bid Date :09/25/25State : OK

DISCOUNTS:
\$-3600.00

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Customer Signature _____ Date _____

*This order has not been submitted to the order bank.
This is not an invoice.*

Prepared for: Donnie Phipps, City of Clinton

Ordering FIN Code: QE272

End User FIN Code: QE272

2026 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1L)

Price Level: 620



Client Proposal

Prepared by:

Scott Womack

Office: 405-620-6711

Email: swomack@confidenceford.com

Date: 10/20/2025



CONFIDENCE FORD OF NORMAN

Scott Womack | 825 N Interstate Drive, Norman, Oklahoma, 73069

Office: 405-620-6711

Prepared for: Donnie Phipps

City of Clinton

Prepared by: Scott Womack

10/20/2025

Scott Womack | 825 N Interstate Drive Norman Oklahoma | 73069



2026 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1L)

Price Level: 620

Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$45,400.00
Options	\$3,350.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$2,595.00
Subtotal	\$51,345.00

Post-Tax Adjustments

Code	Description	MSRP
State of OK PC	State of Oklahoma Price Concession	-\$4,995.50

Price Concession for State Bid State of Oklahoma SW0035

Total	\$46,349.50
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Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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City of Clinton

Prepared by: Scott Womack

10/20/2025



Scott Womack | 825 N Interstate Drive Norman Oklahoma | 73069

2026 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1L)

Price Level: 620

As Configured Vehicle

Code	Description	MSRP
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Base Vehicle

X1L	Base Vehicle Price (X1L)	\$45,400.00
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Packages

101A	Equipment Group 101A Standard	N/C
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Includes:

- Transmission: Electronic 10-Speed Automatic

Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- Tires: 265/70R17 BSW A/T

- Wheels: 17" Silver Steel

- Radio: AM/FM Stereo w/SiriusXM 360L

Includes 6 speakers and auxiliary audio input jack. Note: includes a three (3)-month prepaid subscription. Service is not available in Alaska and Hawaii. Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement & privacy policy at <http://www.siriusxm.com/> www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <http://www.siriusxm.com/FAQS> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.

- Ford Connectivity Package (1-Year Included)

Includes (features may vary by make and model) unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.

- SYNC 4 w/Enhanced Voice Recognition

Includes 12" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition.

Powertrain

995	Engine: 5.0L V8	\$2,340.00
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Includes auto start-stop technology.

Includes:

- 50-State Emissions

Standard equipment on 2.7L (99P) and 5.0L V8 (995). Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington. Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia. Available option for dealers located in all states for retail orders. Available option for dealers located in all states for fleet orders with "Ship-To" addresses in California emissions states.

- GVWR: 7,100 lbs Payload Package

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City of Clinton

Prepared by: Scott Womack

10/20/2025



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2026 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1L)

Price Level: 620

As Configured Vehicle (cont'd)

Code	Description	MSRP
44G	Transmission: Electronic 10-Speed Automatic <i>Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i>	Included
XL6	Electronic Locking w/3.73 Axle Ratio	Included
NONGV	GVWR: 7,100 lbs Payload Package	Included

Wheels & Tires

STDTR	Tires: 265/70R17 BSW A/T	Included
64C	Wheels: 17" Silver Steel	Included

Seats & Seat Trim

A	Vinyl 40/20/40 Front Seat	N/C
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Other Options

145WB	145" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM Stereo w/SiriusXM 360L	Included

Includes 6 speakers and auxiliary audio input jack. Note: includes a three (3)-month prepaid subscription. Service is not available in Alaska and Hawaii. Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement & privacy policy at <http://www.siriusxm.com/> www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <http://www.siriusxm.com/FAQS> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.

Includes:

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- SYNC 4 w/Enhanced Voice Recognition

Includes 12" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition.

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**2026 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1L)**

Price Level: 620

As Configured Vehicle (cont'd)

Code	Description	MSRP
53T	Tow/Haul Package <i>Includes:</i> - Integrated Trailer Brake Controller - Electronic Locking w/3.73 Axle Ratio	\$1,010.00
153	Front License Plate Bracket <i>Standard in states where required by law, optional to all others.</i>	N/C
67T	Integrated Trailer Brake Controller	Included

Fleet Options

WARANT	Fleet Customer Powertrain Limited Warranty	N/C
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Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Emissions

425	50-State Emissions	Included
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Standard equipment on 2.7L (99P) and 5.0L V8 (995). Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington. Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia. Available option for dealers located in all states for retail orders. Available option for dealers located in all states for fleet orders with "Ship-To" addresses in California emissions states.

Exterior Color

YZ_01	Oxford White	N/C
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Interior Color

AS_02	Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat	N/C
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SUBTOTAL	\$48,750.00
Destination Charge	\$2,595.00
TOTAL	\$51,345.00

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