

# Executive Report Summary

**1/22/2025**

## Updates and New Items:

- **Financial Projections and Claims Status**
  - **RHS/3<sup>rd</sup> Avenue W Due Diligence Basics**
  - **Recruitment of Providers**
  - **Cardiopulmonary Update**
  - **Radiology Number September**
  - **Laboratory Number September (tbd)**
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- **Financial Projections Update**
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- **RHS/3<sup>rd</sup> Avenue W Due Diligence**

**As the due diligence continues the following are areas of consideration moving forward. The intention is to provide meaningful services otherwise unavailable in our market supported by a strong Emergency care, primary care and internal medicine foundation. Potential areas of focus include:**

- ✓ **Oncology**
- ✓ **Surgery**
- ✓ **Mental Health**
- ✓ **Hospice**
- ✓ **Infusion**
- ✓ **Diabetes Relief Program**
- ✓ **Physical Therapy**
- ✓ **Occupational Therapy**
- ✓ **Wound Care**
- ✓ **Remote Patient Monitoring**
- ✓ **Cardiovascular Center**

**RHS has let us know they still very committed to the acquisition of Clinton Regional Hospital and believe 100% that RHS, working with the Community and the City, can transform the hospital into a shining example of what a highly successful rural hospital can be. RHS's objective is to make our hospital the cornerstone of their company and use it as an example for all rural hospitals to follow. They expect that once due diligence is finished, the transaction should be completed in less than 60**

days. During that period, the Hospital will continue to be owned and operated by the city and the city will be responsible for any financial support the operation may need.

➤ **Recruitment of Providers**

Discussions are underway to promote the formation of a Surgical Group, Primary Care Group, Mental Health, and Geri psych Departments. The premise is, which has been openly accepted through initial conversations, is for the Surgeons to form a voice and collaboration to provide services and potential patient volumes using our hospital and associated service, Same premise for a Primary Group base. Mental Health and Geri psych will be governed by our contracted Psychiatrists who leased space from us earlier in the year.

**Initial Target and conversations underway:**

- **Dr Brian Bluth – PCP, Hospitalists**
- **Dr Robin Hoile - ER**
- **Dr Aaron Bennett - ER**
- **Dr John Buie - General Surgeon**
- **Dr Bradley Nelson - PDM**
- **Dr Nadia Azuero – PCP, ER, Hospitalist**

➤ **Cardiopulmonary Rehab Update**

**CPRD** continues to build month to month and efforts are in place to grow referral sources and enhance the department. Andrea Hammer continues to lead with strength working diligently to assure the future stability of the CPRD.

***CARDIAC REHAB NUMBERS FOR DECEMBER 2024***

**Daily Treatments= 106**

**New Patient Starts= 8**

**Cancellations= 35**

**Discharges= 3**

**Referrals Received= 24**

**-5 patients out of network and declined coming as self-pay – OON are being reported to credentialling and procedurally being updated**

**credentialling is**

**-1 patient with transportation issues**

-1 patient expired

**January 2025 MTD**

Daily Treatments= 70  
 Cancellations (sick or weather) =48  
 New Patient Starts= 8  
 New Patients Scheduled but cancelled or rescheduled=6  
 Discharged= 7 but only because of insurance re-starting Jan 1st and declined paying deductible up front.  
 Referrals= 28

➤ **Radiology Update**

<b>DECEMBER RADIOLOGY NUMBERS</b>
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TOTALS BY LOCATION		
IP EXAMS	60	
OP EXAMS	75	
ER EXAMS	353	
<b>TOTAL EXAMS</b>	<b>488</b>	

TOTALS BY MODALITY		
XRAY		
CT		
CONTRAST		
US		

PROJECTED REVENUE BY LOCATION			
IP	\$	95,976.86	
OP	\$	62,462.31	
ER	\$	460,169.18	
<b>TOTAL</b>	<b>\$</b>	<b>618,608.35</b>	

DECEMBER EXPENSES
SUPPLIES \$1,789
SALARIES \$26,816
US CONTRACTS \$7,070
<b>TOTAL EXPENSES \$35,675</b>

<b>ESTIMATED REVENUE</b>	<b>\$ 582,933.06</b>
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➤ **November Month to Date Facility numbers:**

Total Number of Admits	20
Total Patient Days	85
Average Length of Stay	4
Average Daily Census	3
Observation	2
Number of IP Transfers	0
Number of IP Readmissions	3
# ED Transfer HLOC	44
# ED Return Visits/72	20
# ED Visits	435
# ED Patient Admitted IP	20
% Admits	5%
Emergency Management	%AMA 1%

***\*Goal remains to hit a 20% conversion to IP from ED Visits***

**Lab**

Total Lab - 2504

3 Contaminations

Total Cultures - 97

***FYI for the month of January we have already done over 1900 procedures in the lab.***